An Integrated Approach to Career Development

Welcome to the 2016 Pitt Business Career Development Conference! We are delighted to host 75 recruiting organizations — our best company lineup to date — and over 1,000 business students. The day’s activities should offer something for everyone, ensuring that our corporate partners meet their talent acquisition objectives and that our students take the next step forward in their career progression.

This year’s conference is an excellent opportunity to introduce you to the enhanced capabilities of our Career Development Office. Our career team is committed to offering personalized support that rests upon three pillars: to equip students with job-critical knowledge and skills, to engage students through impactful services, and to have students experience meaningful professional growth. The department, formerly known as career services, has changed its name to reflect its focus on student development.

New programs launching this fall include our Professional Academies Program, Industry Professional Networks Program, and Alumni-Student Mentoring Initiative. The Professional Academies — offered in Real Estate Finance and Professional Sales — are taught by our industry partners and equip students with functional skills in a specific area. The Industry Professional Networks, which are facilitated by our Executives in Residence, allow students to take a deep dive in one of four industries: Analytics, Consulting, Healthcare, or Investments. Last but not least, our Alumni-Student Mentoring Initiative offers a platform through which students can seek out career advice from a database of hundreds of alumni volunteers.

At Pitt Business, we are committed to taking students from the classroom, to the city, to the world. I would like to thank all of our recruiting organizations for your continued support — especially our Dean’s Circle Partners. As always, if you have any questions, please don’t hesitate to contact me.

Happy recruiting, and Hail to Pitt!

Sincerely,

Audrey J. Murrell
Associate Dean of Pitt Business and Kenneth R. Woodcock Faculty Fellow
<table>
<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:30 – 9:00 a.m.</td>
<td>Registration</td>
</tr>
</tbody>
</table>
| 9:00 – 9:50 a.m. | Panel Discussion / Session One  
Business Pathways within Healthcare – Room 329  
Companies: Cigna, Highmark, Thermo Fisher, and UPMC  
Moderator: Dr. Audrey Murrell |
|              | Panel Discussion / Session One  
Global Pathways – Room 330  
Companies: BNY Mellon, Cintas, Covestro, KPMG, and Target  
Moderator: Bryan Schultz |
|              | Pathways in Finance – Room 333  
Companies: Duff & Phelps, Northwestern Mutual, Office of the Comptroller of the Currency, PNC, PPG, and Siemens  
Moderator: Kathleen Foody-Malus |
|              | Pathways in Marketing and Advertising – Room 334  
Companies: Bravo Group, Burson-Marsteller, Gatesman+Dave, National Kidney Foundation, Northwestern Mutual, and Seer Interactive  
Moderator: Claye Greene |
|              | Supply Chain – Room 335  
Companies: ALDI, Amazon, Covestro, DICK’s Sporting Goods, FedEx, Norfolk Southern, PPG, and Thermo Fisher  
Moderator: Dr. Eric Paljug |
|              | Public Accounting – Room 336  
Companies: BDO USA, EY, Grant Thornton, KPMG, PwC, Schneider Downs, and WeiserMazars  
Moderator: Sara Conroy |
| 10:00 – 10:50 a.m. | Panel Discussion / Session Two  
Diversity and Inclusion within HR – Room 329  
Companies: BNY Mellon, DICK’s Sporting Goods, EY, Highmark, KPMG, Norfolk Southern, PNC, and UPMC  
Moderator: Dr. Audrey Murrell |
|              | Sales – Room 330  
Companies: ADP, Covestro, DICK’s Sporting Goods, i360, Northwestern Mutual, PNC, Thermo Fisher, and Waste Management  
Moderator: Dr. Fred Kendrick |
|              | Corporate Finance – Room 333  
Companies: Armstrong Flooring, BNY Mellon, Covestro, PNC, PPG, Thermo Fisher, and UPMC  
Moderator: Dave Sharick |
| 11:00 – 11:50 a.m. | Panel Discussion / Session Three  
Consulting – Room 329  
Companies: FedEx, Highmark, KPMG, Protiviti, and WeiserMazars  
Moderator: Andy Hannah |
|              | Maximizing a Rotational Program – Room 330  
Companies: Cigna, DDR, DICK’s Sporting Goods, Eaton, Norfolk Southern, PPG, Target, and UPMC  
Moderator: Stacy Spillstone |
|              | Investment Analysis and Wealth Management – Room 333  
Moderator: Kathleen Foody-Malus |
|              | Communications in Marketing – Room 334  
Companies: Branding Brand, Bravo Group, Burson-Marsteller, Gatesman+Dave, MARC USA, and National Kidney Foundation  
Moderator: Meade Johnson |
| 12:00 – 1:30 p.m. | Lunch and Featured Speakers – Hall A  
Introductory Remarks – Arjang A. Assad, Dean, and Audrey J. Murrell, Associate Dean  
Keynote Speaker – Caitlin McLaughlin, Executive Vice President, The PNC Financial Services Group |
| 1:30 – 3:30 p.m. | Career Fair – Hall A  
Network with representatives from the recruiting organizations throughout Hall A |
Caitlin McLaughlin is executive vice president and director of talent acquisition and total rewards for The PNC Financial Services Group. She has overall responsibility for compensation, benefits, workplace solutions, and talent acquisition.

McLaughlin joined PNC in 2009 as head of training and development for corporate and institutional banking. In 2010, she assumed responsibility for campus recruiting; in 2011, she was named director of talent acquisition; in 2012, she assumed additional oversight of metrics and analytics; and in 2013, she was named director of total rewards.

Prior to joining PNC, McLaughlin was managing director and global head of campus recruiting and program manager for Citigroup. She held a number of roles within the organization and with its predecessor companies, Salomon Smith Barney and Salomon Brothers, during her 17-year tenure.

McLaughlin is a member of the board of directors of Vibrant Pittsburgh and of the Forte Foundation. She is a graduate of the University of Pittsburgh with a BA in political communications.

DICK'S Sporting Goods
Headquartered in Pittsburgh, Pa., DICK’S Sporting Goods, Inc. is leading omni-channel sporting goods retailer offering an extensive assortment of authentic, high-quality sports equipment, apparel, footwear, and accessories. As of April 30, 2016, the company operated 647 DICK’S Sporting Goods locations across the United States, serving and inspiring athletes and outdoor enthusiasts to achieve their personal best through a blend of dedicated associates, in-store services, and unique specialty shop-in-shops dedicated to Team Sports, Athletic Apparel, Golf, Lodge/Outdoor, Fitness and Footwear. DICK’S also owns and operates Golf Galaxy, Field & Stream, True Runner, and Chelsea Collective specialty stores. DICK’S offers its products through a content-rich eCommerce platform.

KPMG
KPMG is one of the world’s leading professional services firms, and the fastest growing Big Four firm in the United States. Our global network of 162,000 professionals serves clients in 155 countries, providing innovative business solutions, and audit, tax, and advisory services to many of the world’s largest and most prestigious organizations. KPMG is also widely recognized for being a great place to work and build a career. KPMG is consistently named one of the country’s “100 Best Companies to Work For” by Fortune magazine. Our people share a sense of purpose in the work we do, and a strong commitment to community service, diversity and inclusion, and eradicating childhood illiteracy.

Norfolk Southern
Norfolk Southern is one of the nation’s premier transportation companies. Its Norfolk Southern Railway Company subsidiary operates approximately 20,000 route miles in 22 states and the District of Columbia, serves every major container port in the eastern United States, and provides efficient connections to other rail carriers. Norfolk Southern has the most extensive intermodal network in the East and is a major transporter of coal, automotive, and industrial products. We are a team of approximately 30,000 employees working together to maintain our reputation as “The Thoroughbred of Transportation.” As an industry leader, Norfolk Southern offers a competitive salary and an excellent benefits package.

Northwestern Mutual
The Northwestern Mutual Financial Network offers a personalized approach to providing customized financial strategies tailored to each client’s individual and business needs. Our financial representatives represent exclusive access to a variety of world-class solutions and services from investments, life insurance, disability income protection, and education funding alternatives to retirement planning, estate planning, and business planning expertise. We are committed to providing valued advice and innovative solutions to help all of our clients achieve their financial goals in today’s complicated financial world. Devotion to and interaction with our communities has led Northwestern Mutual through 145 years of industry experience. As of 2002, we’ve been voted the most admired company in our industry 19 times by Fortune magazine, and have always received the highest possible ratings for financial security from the four major rating services.

Dietrich School of Arts & Sciences '92

Ernst & Young LLP (EY) is a global leader in assurance, tax, transaction, and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who deliver on our promises to all our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients, and for our communities. Our culture has been recognized by the leading organizations in the Americas. EY has been ranked #1 in accounting on the U.S. Universum Undergraduate Overall IDEAL® Employer Survey for seven consecutive years. In addition, EY has appeared on Fortune magazine’s “100 Best Companies to Work For” list for 16 consecutive years.

Grant Thornton
Grant Thornton works with a broad range of publicly and privately held companies, government agencies, financial institutions, and civic and religious organizations. Core industries served include consumer and industrial products, financial services, not-for-profit, private equity, and technology. Grant Thornton focuses on serving dynamic organizations that pursue growth holistically — whether through revenue improvement, leadership, mission fulfillment, or innovation.

Dean’s Circle Partner-Level Sponsors

Keynote Speaker

Caitlin McLaughlin
Executive Vice President, Director of Total Rewards and Talent Acquisition
PNC
Dietrich School of Arts & Sciences ’92
PNC
The PNC Financial Services Group, Inc. is one of the largest diversified financial services institutions in the United States with assets of $361 billion. Operating primarily in 19 states and the District of Columbia, PNC is organized around its customers and communities for strong relationships and local delivery of retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance, and asset-based lending; and wealth management and asset management.
www.pnc.com/careers
Recruiting: All business majors for full-time positions and internships in Delaware and Pennsylvania.

PPG Industries
At PPG, we work every day to develop and deliver the paints, coatings, and materials that our customers have trusted for more than 130 years. Through dedication and creativity, we solve our customers’ biggest challenges, collaborating closely to find the right path forward. With headquarters in Pittsburgh, Pa., we operate and innovate in more than 70 countries and reported net sales of $15.3 billion in 2015. We serve customers in construction, consumer products, industrial and transportation markets, and ship products to customers in more than 180 countries.
www.ppg.com
Recruiting: All business majors for full-time positions and internships in Pennsylvania.

Thermo Fisher Scientific Inc.
Thermo Fisher Scientific Inc. is the world leader in serving science, with revenues of $17 billion and approximately 50,000 employees in 50 countries. Our mission is to enable our customers to make the world healthier, cleaner, and safer. We help our customers accelerate life sciences research, solve complex analytical challenges, improve patient diagnostics, and increase laboratory productivity. Through our premier brands — Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific, and Unity Lab Services — we offer an unmatched combination of innovative technologies, purchasing convenience, and comprehensive support.
www.thermofisher.com
Recruiting: All business majors for full-time employment and internships in Pennsylvania.

Panther-Level Sponsors

ALDI
We are a multi-billion dollar company with over 1,500 stores in 32 states. We are ALDI. As the world’s leading exclusive brand grocer, our highly successful business model is built on creating efficiencies at every level — like stocking only the fastest moving grocery items — with over 95 percent of our products being our very own high-quality ALDI exclusive brand products. It’s just one of the many ways that ALDI is revolutionizing the business. And the reason for a simple principle that guides everything we do: Give our customers the grocery items they buy most often, in an easy-to-shop-to store, at unbelievably low prices. This model serves us well in Western Pennsylvania, as well as worldwide.
www.aldi-north.com/careers
Recruiting: All business majors for full-time positions and internships across the United States.

Eaton
Eaton is a power management company with 2015 sales of $20.9 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic, and mechanical power more efficiently, safely, and sustainably. Eaton has approximately 97,000 employees and sells products to customers in more than 175 countries.
www.eaton.com/careers
Recruiting: Accounting, Finance, Marketing, and Supply Chain undergraduate majors for full-time positions and internships in Pennsylvania.

Target
Target offers a world of possibilities in an environment that will encourage you to innovate and contribute ideas. Be part of a team that has revolutionized retail, championed design, and is always moving forward to what’s next. Minneapolis-based Target Corporation serves guests at around 1,800 stores and at Target.com. Since 1946, Target has given 5 percent of its profit to communities; that giving equals more than $4 million a week.
www.target.com/careers
Recruiting: All business majors for full-time positions and internships in Pennsylvania.

Deloitte
Deloitte Services LP (Deloitte) is one of the largest diversified professional services firms in the United States with assets of $361 billion. Operating primarily in 19 states and the District of Columbia, Deloitte is organized around its customers and communities for strong relationships and local delivery of retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance, and asset-based lending; and wealth management and asset management.
www.deloitte.com/careers
Recruiting: All business majors for full-time positions and internships in Pennsylvania.

Highmark
Highmark Health and its subsidiaries and affiliates is the third-largest integrated health care delivery and financing system in the nation. A Pittsburgh, Pa. based enterprise that employs more than 35,000 people nationwide and serves 50 million Americans in all 50 states, Highmark Health is the parent company of Highmark Inc., Allegheny Health Network, and HM Health Solutions.
www.highmarkhealth.org/campus-recruiting
Recruiting: All business majors for full-time positions and internships across the United States.

Gold-Level Sponsors

Cintas
Cintas Corporation helps more than 900,000 businesses of all types and sizes get ready® to open their doors with confidence every day by providing a wide range of products and services that enhance our customers’ image and help keep their facilities and employees clean, safe, and looking their best. With products and services including uniforms, floor care, restroom supplies, first aid and safety products, fire extinguishers and testing, and safety and compliance training, Cintas helps customers get Ready for the Workday®. Headquartered in Cincinnati, Ohio, Cintas is a publicly held company traded over the Nasdaq Global Select Market under the symbol CTS and is a component of the Standard & Poor’s 500 Index.
www.cintas.com/careers/hiring-focus/students
Recruiting: All business majors for full-time positions and internships nationwide.

ADP
We power the working world with comprehensive solutions that drive business success. Consistently named one of the “Most Admired Companies” by Fortune magazine, and recognized by Forbes as one of “The World’s Most Innovative Companies,” ADP has more than a half-million clients around the globe and 65 years of experience as one of the largest providers of business outsourcing and human capital management solutions worldwide.
www.adp.com
Recruiting: All business major undergraduate students for full-time positions and internships in Arizona, Florida, Illinois, Pennsylvania, and West Virginia.
Reevaluate flight. Aeronautics is committed to the relentless breakthrough capabilities and landmark aircraft that continually sustain the finest military aircraft in the world, delivering operational readiness for our customer’s missions to ensure continued relevancy for the life cycle of our products. At Johnstown, Pa., we deliver manufacturing and machining capabilities that support this commitment with the production of high-performance aircraft component parts. 

www.lockheed.com

Recruiting: All business majors for full-time positions and internships in Pennsylvania.

Solutions 21

At Solutions 21, we build, shape, and prepare you and your organization to compete in a modern marketplace and preserve your business legacy. Founded in 1994, Solutions 21 has evolved to provide businesses with programs that focus on people and strategic development, and is a pioneer in helping businesses attract and retain Millennial workers and manage inter-generational challenges. 

www.solutions21.com

Recruiting: Marketing majors for full-time positions in Pennsylvania.

Baker Tilly

More than 2,500 professionals strong, Baker Tilly is a full-service accounting and advisory firm with specialized professionals who combine proven expertise, business acumen and high-tech solutions to deliver operational readiness for our customer’s missions to clear and industry insight. Our focus on industry and services specialization means you can expect to work with business advisors who understand your competitive environment and the issues you face. Exceptional client service is what separates Baker Tilly from the rest. We listen. We hear you loud and clear. Learning about you, your organization, and your expectations is critical to our relationship because your definition of satisfaction is the only definition that matters.

Founded in 1959, we are one of the 12 largest accounting and advisory firms in the U.S. 

www.bakertilly.com/Careers

Recruiting: Accounting majors for full-time positions and internships across the United States.

Bayer

Bayer is a global enterprise with core competencies in the Life Science fields of health care and agriculture. Its products and services are designed to benefit people, and improve their quality of life. At the same time, the Group aims to create value through innovation, growth, and high earning power. Bayer is committed to the principles of sustainable development, and to its social and ethical responsibilities as a corporate citizen. In the U.S., Bayer has over 12,000 employees working from more than 60 locations. Bayer’s culture supports its employees through professional development, international and diverse teams, regular feedback, and state-of-the-art benefits. At Bayer, you have the opportunity to be part of a company where we value the passion of our employees to innovate, and give them the power to change. 

www.bayer.us/en

Recruiting: All business majors for full-time positions and internships in New Jersey, North Carolina, and Pennsylvania.

BDO USA, LLP

BDO is the brand name for BDO USA, LLP, a U.S. professional services firm providing assurance, tax, financial advisory, and consulting services to a wide range of publicly traded and privately held companies. For more than 100 years, BDO has provided quality service through the active involvement of experienced and committed professionals. The firm serves clients through 58 offices and more than 400 independent alliance firm locations nationwide. As an independent member firm of BDO International Limited, BDO serves multinational clients through a global network of over 1,300 offices in 152 countries.

www.bdo.com

Recruiting: All Accounting majors for full-time positions and internships in Arizona, North Carolina, and Pennsylvania.

Bechtel Plant Machinery, Inc.

Bechtel Plant Machinery, Inc. (BPMI) is a prime contractor for the United States Naval Nuclear Propulsion Program. We are a professional engineering and construction organization that designs, manufactures, and procurement management for the fabrication, testing, delivery, installation, and field support of high-quality nuclear power plant components for installation in submarines and aircraft carriers. 

www.bpmionline.com

Recruiting: Finance, Global Management, and Supply Chain, majors for full-time positions and internships in Pennsylvania.

Becker CPA Review

Becker Professional Education is a global leader in professional education serving the accounting, project management, and healthcare professions. Nearly half a million professionals have advanced their careers through its CPA Exam Review, ACCA Exam preparation, PMP® Exam Review, USMLE Exam Review, COMLEX Exam Review, and Continuing Professional Education courses.

www.becker.com

Recruiting: Accounting and Finance majors for full-time positions and internships in Pennsylvania.

BKD, LLP

BKD, LLP, one of the largest national CPA and advisory firms in the U.S., operates from 34 offices in 15 states. Our firm provides solutions for success to individuals, families, businesses, government entities, and not-for-profit organizations. Our mission is to always strive for excellence in providing services to clients, to create rewarding career opportunities, and to maintain sound professional, business, and financial standards.

We industry niches include health care, manufacturing/ distribution, financial institutions, not-for-profit/government, and construction/real estate. 

www.bkd.com/careers

Recruiting: All Accounting majors for full-time positions and internships across the United States.

BNY Mellon

For more than 230 years, the people of BNY Mellon have been at the forefront of finance, expanding the financial markets while supporting investors throughout the investment lifecycle. BNY Mellon can act as a single point of contact for clients looking to create, store, hold, manage, service, distribute, or restructure investments, and the company safeguards nearly one-fifth of the world’s financial assets. BNY Mellon remains one of the safest, most trusted, and admired companies. Every day our employees make their mark by helping clients to better manage and service their financial assets around the world. Whether providing financial services for institutions, corporations, or individual investors, clients count on the people of BNY Mellon across time zones and in 35 countries and more than 100 markets.

www.bnymellon.com

Internships in Pennsylvania.

Recruiting: Marketing majors for full-time positions and internships in Pennsylvania.

Braun Group, Inc.
Braun Group understands the importance of each day and tight timelines in the toughest of public circumstances: high-stakes contract negotiations. A challenging crisis communications situation. An intricate public affairs issue. We’ve worked from the trenches to the spotlight, delivering sound advice, execution, and success for clients. Our difference lies in our integrated campaign-style approach, where our professionals on the ground have access to a full range of tactics to match smart strategies with the experience necessary to win.

Recruiting: Marketing undergraduate majors for internships across the United States.

Broaderidge Financial Solutions, Inc.
Broaderidge Financial Solutions, Inc. is the leading provider of investor communications and technology-driven solutions for broker-dealers, banks, mutual funds, and corporate issuers globally. Broaderidge’s investor communications, securities processing, and business process outsourcing solutions help clients reduce their capital investments in operations infrastructure, allowing them to increase their focus on core business activities. With over 50 years of experience, Broaderidge’s infrastructure underpins proxy voting services for over 90% of public companies and mutual funds in North America, and processes more than $5 trillion in fixed income and equity trades per day. Broadridge employs approximately 6,700 full-time associates in 14 countries.

Recruiting: Accounting, BIS, Finance, and Global Management students for full-time positions and internships in Pennsylvania.

Buson-Marsteller
Buson-Marsteller is a leading global public relations and communications firm. Our strategic insights and innovative programming build and sustain strong corporate and brand reputations. We provide our clients with counsel and program development across the spectrum of public relations, public affairs, reputation and crisis management, digital strategy, advertising, and other communications services. Our clients are global companies, industry associations, professional services firms, governments, and other large organizations.

Recruiting: Marketing majors for full-time positions and internships in Pennsylvania.

Cigna
Cigna is more than just a health insurance company. We are a global health service company, dedicated to helping the people we serve stay healthier, well-being, and sense of security. We make this happen through a broad range of integrated health care and related plans and services, and proven health and well-being programs that are tailored to the unique needs of our customers, clients, and partners.

Recruiting: All business majors for full-time employment and internships across the United States.

Citizens Bank
Citizens Financial Group, Inc. is one of the oldest and largest financial services firms in the United States. Headquartered in Providence, R.I., where its roots date back to 1828, Citizens offers retail and commercial banking products and services to individuals, small businesses, middle-market companies, large corporations, and institutions. With award-winning mobile apps, robust online offerings, a 24/7 customer contact center, and the convenience of approximately 3,200 ATMs and 1,200 branches in 11 states, Citizens is helping retail customers bank better every day.

Recruiting: All business majors for full-time employment in Massachusetts and Pennsylvania.

CliftonLarsonAllen LLP
CLA is a professional services firm delivering integrated wealth advisory, outsourcing, and public accounting capabilities to help enhance our clients’ enterprise value and assist them in growing and managing their related personal assets — all the way from startup to succession and beyond. Our professionals are immersed in the industries they serve and have specialized knowledge of their operating and regulatory environments. With more than 4,500 people, nearly 100 U.S. locations, and a global affiliation, we bring a wide array of solutions to help clients in all markets, foreign and domestic.

Recruiting: Accounting majors and MAcc students for full-time positions and internships in Pennsylvania.

CohnReznick
With origins dating back to 1919, CohnReznick is currently one of the largest accounting, tax, and advisory firms in the United States, combining the resources and technical expertise of a national firm with the hands-on, entrepreneurial approach that today’s dynamic business environment demands. Clients turn to CohnReznick because of the people we hire. That’s why we make finding and hiring the best in our industry a top priority — and then retain them by being a great place to work, grow, and advance. We offer career paths for both recent graduates and experienced professionals.


dck worldwide, LLC
dck worldwide is a global construction company that develops, manages, and builds projects around the world. For more than 90 years, dck has specialized in developing and managing projects that enable clients’ ability to realize extraordinary achievements. In doing so, dck worldwide has not only built a diverse portfolio of lasting structures, we have built a reputation for building solutions.

Recruiting: All business majors for full-time positions and internships in Pennsylvania.

DHL Supply Chain
DHL Supply Chain (formerly Exel) is the Americas leader in contract logistics, providing customer-focused solutions to a wide range of industries including automotive, consumer, retail, engineering and manufacturing, life sciences and healthcare, technology, energy, and chemicals. DHL Supply Chain’s skilled people make its customers more competitive by creating innovative logistics and supply chain solutions — from initial situation analysis to the continuous improvement programs that help deliver better results every day. DHL Supply Chain has over 25,000 employees in over 400 locations spread throughout the USA and Canada with revenues just under $5 billion in North America.

Recruiting: Supply Chain undergraduate students for full-time positions in Pennsylvania.

Duff & Phelps
Duff & Phelps is the premier global valuation and corporate finance advisor with expertise in complex valuation, dispute and legal management consulting, M&A, restructuring, and compliance and regulatory consulting. Since 1932, clients have relied on Duff & Phelps for objective advice that addresses their most complex business needs. Our professionals work together to serve publicly traded and privately held companies, law firms, government entities, and investment organizations.

Recruiting: Accounting, Finance, Global Management majors and MAcc students for full-time positions in Pennsylvania.

Edward Jones Investments
If you think Edward Jones is like every other large investment firm, think again. The firm is a leader in the financial-services industry, but it takes a personal approach to business, an approach that starts with a face-to-face meeting between a financial advisor and the client. Edward Jones believes that building long-term relationships with the firm’s nearly 7 million clients is key to serving their needs. Whether it’s in the United States or Canada, Edward Jones is located in the communities where their clients live and work. The firm believes that is the best way to get to know their clients and to help them reach their financial goals.

Recruiting: Finance students for full-time positions and internships across the United States.

Enterprise Rent-A-Car
In our Management Training Program, you’ll learn how to run a million-dollar business, lead a team of professionals, and get your sales and marketing techniques down to an art and a science. It’s an opportunity to reach higher than you ever thought possible. That’s why Bloomberg Businessweek magazine named us to their list of “Best Places To Launch A Career” three years in a row. The MT PROGRAM is known throughout the business community at large — because we set the standard for training future leaders. And the reason is simple. As the world’s largest rental car company, our learning environment is uniquely designed to give you real hands-on experience and help you reach your full potential!

Recruiting: All business majors for full-time positions and internships in Pennsylvania.
FedEx Services
Each day, 300,000 FedEx employees are responsible for delivering more than 10.5 million shipments to more than 220 countries and territories around the world. Because of our “absolutely, positively” spirit and commitment to excellence, FedEx has been included in lists of the best companies to work for and of the most admired companies. The Internal Audit Department at FedEx provides a broad range of consulting, auditing, and management advisory services to corporate and operations management to facilitate improvement in the effectiveness, efficiency, and control over critical business processes. We are looking to fill our six-month internships starting in January 2017 and July 2017 in our Monroe Township office. This is great way to gain experience and learn about the company!  | www.careers.van.fedex.com
Recruiting: Accounting, BIS, Finance, Global Management, and Supply Chain majors, and MAcc students for internships across the United States.

Gatesman+Dav
Based in Pittsburgh, Pa., Gatesman+Dav is a fully integrated, independent marketing communications agency with expertise in branding, advertising, digital, public relations, social media, and media planning and buying. The agency’s diverse client roster features leading global, national, and regional brands, such as Del Monte, Starbucks, UPAC Health System, the Pittsburgh Penguins NHL franchise, S&T Bank, CONSOL Energy, SHOP ‘n SAVL, and Northwell Health System. Gatesman+Dav was named to the Inc. 5000 list, noted as one of the Fastest Growing Private Companies in the U.S., for the past three consecutive years. With over 85 employees, the company has been named to the Fastest Growing Companies in Western Pennsylvania for nine consecutive years and has been named one of the Best Places to Work in Western Pennsylvania, as voted by our own employees in a blind survey, for eight consecutive years.  | www.gatesmandave.com
Recruiting: Marketing students for full-time positions and internships in Pennsylvania.

fi360
fi360 helps financial intermediaries use prudent fiduciary practices to profitably gather, grow, and protect investors’ assets. Since 1999, the firm has provided financial professionals with the education, certifications, training and tools necessary to act as a fiduciary in their work with investors. Headquartered in Pittsburgh, Pa., fi360 is the home of the Accredited Investment Fiduciary® (AIF®) designation, the fi360®-boillot®, and the fi360 Fiduciary Score®. fi360 is also the parent company of Ann Schleck & Co. and CEFEX.  | www.fi360.com
Recruiting: Finance, Marketing and Supply Chain students for internship positions in Pennsylvania.

First National Bank
F.N.B. Corporation is a diversified financial services company operating in six states and three major metropolitan areas. It holds a top retail deposit market share in Pittsburgh, Pa., Baltimore, Md., and Cleveland, Ohio. The company has total assets of more than $20 billion, and more than 300 banking offices throughout Pennsylvania, Maryland, Ohio, and West Virginia. F.N.B. provides a full range of commercial banking, consumer banking, and wealth management solutions.  | www.fnb.com/careers

GEICO
Driving your career. Insuring your future. For more than 75 years, GEICO has stood out from the rest of the insurance industry. We are one of the nation’s largest and fastest-growing auto insurers thanks to our low rates, outstanding service, and clever marketing. We’re an industry leader employing thousands of dedicated and hard-working associates. As a wholly owned subsidiary of Berkshire Hathaway, we offer associates training and career advancement in a financially stable and rewarding workplace.  | www.geico.com
Recruiting: Hiring all undergraduate business majors for full-time positions and internships in Pennsylvania.

Lutz and Carr, LLP
Lutz and Carr has earned its distinguished reputation through our unique ability to create valuable and lasting working relationships with our clients. Since 1950, we have been dedicated to providing quality auditing, tax, and consulting services to a wide range of clients. We have particular expertise with not-for-profit organizations, private foundations, arts and cultural institutions, the film and TV industry, real estate concerns, closely held businesses, individuals and families, and estates and trusts. We are not a one-stop financial advisory firm. Rather, we choose to concentrate on those areas where our expertise is demonstrated and interact with other professionals who may be involved in other aspects of your financial affairs.  | www.lutzandcarr.com
Recruiting: Accounting majors and MAcc students for full-time positions in Pennsylvania.

Maher Duessel
Maher Duessel was founded in 1989 to provide high-caliber auditing services to clients in the governmental and non-profit sectors and passion and commitment has led Maher Duessel to become a leading regional accounting firm. With offices in Pittsburgh, Butler, and Harrisburg, we have the largest staff dedicated solely to governmental, non-profit, and single audit issues in Pennsylvania. In 2010 and 2011, the firm was ranked as one of the Best Places to Work in Pennsylvania by the Central Penn Business Times and by Best Places Group. For the past seven years, we have consistently ranked as one of the Best Places to Work in Western Pennsylvania by the Pittsburgh Business Times.  | www.md-cpas.com
Recruiting: Accounting majors for full-time positions and internships in Pennsylvania.

Maillie LLP
At Maillie LLP, we are committed to your personal and professional growth! We have a different approach to delivering exceptional personalized service to our clients that our team and clients really like. You’ll learn accounting, audit, and tax in a positive work culture that supports your interpersonal and technical growth.  | www.maillie.com
Recruiting: Accounting and MAcc students for full-time positions in New Jersey, New York and Pennsylvania.

MARC USA
MARC USA is a fun place to work, and we care deeply about our people. As an independent, employee-owned agency, we make all decisions on what’s best for our clients and our associates.  | www.marcusa.com
Recruiting: Marketing majors for internships in Pennsylvania.

MassMutual Pittsburgh
We are a full-service financial firm committed to helping people pursue their financial goals. We offer a wide range of financial products and services to individuals and business owners. By using our sound financial information, you will be better able to identify your goals and make sound decisions to help reach them. We offer insurance and financial products and services for individuals, businesses, and their employees. Our stringent code of ethics places the client’s needs above all others and demands uncompromising integrity in every aspect of our business conduct.  | www.pittsburgh.massmutual.com
Recruiting: All undergraduate and MBA students for full-time positions and internships in New York and Pennsylvania.

National Kidney Foundation
The National Kidney Foundation is the leading organization in the U.S. dedicated to the awareness, prevention, and treatment of kidney disease — for hundreds of thousands of healthcare professionals, millions of patients and their families, and tens of millions of Americans at risk.  | www.kidney.org
Recruiting: Human Resources and Marketing students for internships in Pennsylvania.

Office of the Comptroller of the Currency
The Office of the Comptroller of the Currency (OCC) charters, regulates, and supervises all national banks and federal savings associations as well as federal branches and agencies of foreign banks. The OCC is an independent bureau of the U.S. Department of the Treasury. The OCC’s mission is to ensure that national banks and federal savings associations operate in a safe and sound manner, provide fair access to financial services, treat customers fairly, and comply with applicable laws and regulations.  | www.careers.occ.gov
Recruiting: All undergraduate and MAcc students for full-time positions in Pennsylvania.

PLS Logistics Services
With one of the fastest-growing staffs of logistics professionals in the industry, we deliver best-in-class service to each of our customers. PLS’s proprietary web-based transportation management system – PLS PROSM – ensures that every freight move is optimized and tendered at the lowest cost, meeting service requirements while providing increased visibility through tracking, administration, and reporting. We provide the right solution for your business, adapting to your specific needs and requirements. Experience. Capacity. Flexibility. PLS Logistics Services provides everything your business needs to gain a competitive edge in today’s rapidly changing transportation environment.  | www.plslogistics.com/careers
Recruiting: Finance, Global Management, Marketing and Supply Chain Management majors for full-time positions across the United States.

Progressive Insurance
Since 1937, we’ve brought an important perspective to the car insurance industry — our customers. From shopping for insurance to getting a quality repair, we examine every part of our business from our customers’ point of view. Join a place where you can apply your hard earned skills, test your limits, and love what you do. Progressive is a place where innovation, and collaboration are a way of life. With over 79 years of business, we insure more than 15 million customers. People from all walks of life, all fields of business, and all 50 states make up our diverse group of more than 29,000 talented professionals.  | www.work.progressive.com
Recruiting: Undergraduate Accounting majors for internships in Pennsylvania.
Focus. This is what has made us who we are today, and this is total. Schneider Downs works with large and small businesses in our Pittsburgh-based headquarters and 380 employees in Schneider Downs & Co., Inc.

__________________________________________________________________

positions and internships in Pennsylvania.

seamlessly attain your goal of becoming a CPA.

importantly — Enjoyable, so that you can successfully and to ensure your study process is Efficient, Effective, and — most the more you enjoy the process, the more likely you are to While reaching success requires hard work and determination, ____________________________________________________________________

Ohio, Pennsylvania, and West Virginia.

Roger CPA Review

While reaching success requires hard work and determination, the more you enjoy the process, the more likely you are to achieve it. Roger CPA Review’s learning system is designed with this important philosophy in mind. We take special care to ensure your study process is Efficient, Effective, and — most importantly — Enjoyable, so that you can successfully and seamlessly attain your goal of becoming a CPA.

www.rogercpareview.com

Recruiting: Accounting, BIS, and Finance majors, and MAcc students for full-time positions and internships in Maryland, Ohio, Pennsylvania, and West Virginia.

Schneider Downs & Co., Inc.

Schneider Downs & Co., Inc. is the largest regional certified public accounting and business advisory firm in Western Pennsylvania (and 4th largest overall), with over 300 employees in our Pittsburgh-based headquarters and 380 employees in total. Schneider Downs works with large and small businesses in various industries, both publicly and privately held. The firm provides its clients with national and international-level expertise — knowing what matters to their businesses, and caring about what happens in their lives. Big Thinking. Personal Focus. This is what has made us who we are today, and this is what will guide our purpose and actions in the future.

www.schneiderdowns.com

Recruiting: Accounting and BIS majors, and MAcc majors for full-time positions and internships in Pennsylvania.

Seer Interactive

Seer Interactive is a digital marketing agency with offices in Philadelphia and San Diego. We believe in doing a few things, and doing them well. For us, that means outstanding service and innovation across SEO, PPC, and Analytics. When Seer was founded in 2002 by Wil Reynolds, it was a one-person search firm. Today, our talented team of over 100 people strives for leadership across the marketing industry.

www.seerinteractive.com

Recruiting: All business majors for full-time positions and internships in California and Pennsylvania.

Siemens Corporation

Do you have an entrepreneurial spirit? Do you visualize the future in dollars and cents? Are you ready to prepare yourself for a career in managing the financial success of an engineering and technology powerhouse? What is the Finance Leadership Development Program Internship? The Finance Internship exposes you to the day-to-day functions of a wide range of businesses as you learn what it takes to analyze and manage the financial aspects of a multi-billion dollar company. In this program, participants observe and learn from Siemens’ team of innovators as they hone their skills in business planning, financial analysis, cost analysis, corporate accounting, internal controls, or auditing. This is a 12-week summer internship program that offers hands-on experience in a real-world working environment.

www.usa.siemens.com

Recruiting: Finance students for full-time positions and internships in Pennsylvania.

Suitable

Suitable is a first-of-its-kind online career development platform that connects students, universities, and future employers to create a highly informed and competent entry-level workforce. This is done through Suitable’s experience-based learning technology, which provides the framework for students to develop core professional competencies and skill sets.

www.suitable.co

Recruiting: All business majors for full-time employment and internships in Pennsylvania.

The PFM Group

PFM has been proud to provide independent financial advisory services to government and non-profit clients for 40 years. Founded April 11, 1975 on the principles of expert, unbiased advice, the PFM Group of companies also provides investment advisory and management/budget consulting services to clients across the country and are recognized as industry leaders.

www.pfm.com

Recruiting: All business majors for full-time positions and internships in Pennsylvania.

Uline

Uline, a family-owned business, is the leading distributor of shipping, industrial, and packaging materials to businesses throughout North America. Uline offers a challenging fast-paced environment for people who have a passion for what they do and provides them with the tools they need for success. We are focused on providing our customers the highest-quality service, the best products, and the best selection they will find anywhere! At Uline, there are no limits to what you can accomplish.

www.uline.com/jobs

Recruiting: All business majors for full-time positions and internships in New York, Ohio, Pennsylvania, and West Virginia.

Urish Popeck & Co., LLC

Urish Popeck is a full-service accounting and consulting firm, offering assurance, tax, and financial advisory services, including for personal financial planning and wealth preservation. As an independent member of the BDO Alliance USA, we support clients with the resources of BDO USA and the global BDO accounting organization.

www.urishpopeck.com

Recruiting: Accounting students for internships in Pennsylvania.

United States Steel Corporation

Steel is essential to advancing modern society. In fact, countless aspects of our lives wouldn’t be possible without it. From state-of-the-art household appliances and safer, more fuel-efficient automobiles — to steel framing that makes our homes stronger and tubular products that support the development of our nation’s energy resources — our products build quality of life for people around the world. U. S. Steel is on an exciting transformational journey to become the iconic corporation — a company set apart from the competition through the talent of our people, the quality of our product, and the strength of our performance. We are seeking talented, motivated people to help us create the next generation of U. S. Steel, known for consistently outperforming the competition, delivering superior returns, and creating value for our customers as a world-class supplier of innovative steel products and solutions.

www.ussteel.com

Recruiting: Accounting, Finance, and Supply Chain majors for full-time positions and internships in Ohio and Pennsylvania.

Waldron Private Wealth

Our approach requires gaining a deep understanding of not only your investments, but also of your total financial picture. It is this 360° view that allows us to see all the ways in which your financial decisions affect one another, from taxes to trusts, to types of income and timing of distributions. But that thorough knowledge is only the first step; a team of experts with experience in the financial disciplines best suited for your family’s specific circumstances is required to turn this knowledge into clear, sensible advice.

www.waldronprivatewealth.com

Recruiting: Accounting and Finance majors for internships in Pennsylvania.

Waste Management

Waste Management, based in Houston, Texas, is the leading provider of comprehensive waste management services in North America. Through its subsidiaries, the company provides collection, transfer, recycling and resource recovery, and disposal services. It is also a leading developer, operator, and owner of landfill gas-to-energy facilities in the United States. The company’s customers include residential, commercial, industrial, and municipal customers throughout North America.

www.wm.com

Recruiting: All business majors for full-time employment and internships in Maryland, Massachusetts, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Virginia, and West Virginia.
Grow Your Career Here | At PNC, we believe that everyone has the potential to achieve great things. Working here means being appreciated for doing what’s right for our customers, our communities and one another.

Learn more about our internships and development programs online now at: www.pnc.jobs/students

PNC provides equal opportunity to qualified persons regardless of race, color, sex, religion, national origin, age, sexual orientation, gender identity, disability, veteran status, or other categories protected by law.

© 2016 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association. Member FDIC
A whole world of opportunities...

...awaits those who bring their whole selves to work.

What makes Grant Thornton unique is that we are not only looking for the brightest minds; we want bright minds who also bring their personality, intellectual curiosity and energy to the firm. We believe it is the fusion of your unique perspectives and our culture that will enable us, together, to help our clients unlock success, and which will help you grow both personally and professionally. Interested?

Find the role of a lifetime at: grantthornton.com/careers
Your passion. It matches our own.

If you’re searching for a career where you can put your passion for excellence, innovation and global opportunity to work, connect with KPMG. We’re looking for people whose passion matches our own. If you share our vision for the future, visit kpmgcampus.com and connect with a KPMG recruiter.

Your Career. Inspired.

kpmg.com
In 4 years, I can make 6 figures and take my career in any number of directions.

$80,000 to start is a great incentive. Add to that an onboarding program that was named ERE's Best for 2015, the entrepreneurial nature of the job, and the countless ways to personalize my career going forward. It’s easy to see why becoming a District Manager at ALDI was my number one career choice.

Find out more at aldiuscareers.com.

Welcome to more.
MY WORK IS A STORY OF INVESTMENT.

I oversee the financial performance of our Ion Chromatography business unit. I’ve been a part of several big project launches, involving coordination with hundreds of our professionals around the world. It’s great to see how our teams in finance and product development work together to continue our revenue growth—and to deliver products that help our customers make an impact globally in fields like food safety, electronics and power generation.

I’ve also been able to see our global impact on an individual level. Moving from China to the United States with Thermo Fisher Scientific, I’ve explored life in a different culture and gained exposure to the market outside of APAC. That’s benefitted me tremendously, both personally and professionally.

Stella
Director, Finance

When you’re looking to invest in yourself and your future, you’ll discover that, at Thermo Fisher Scientific, each one of our 50,000 extraordinary minds has a unique story to tell. And we all contribute to a singular mission—enabling our customers to make the world healthier, cleaner and safer.

To find out more information, visit www.thermofisher.com and join our team.
Eaton delivers the power inside thousands of products and systems that are answering the demands of today’s fast-changing world. We help customers worldwide manage the power they need for buildings, aircraft, trucks, cars, machinery and entire businesses. And we do it in a way that consumes fewer resources.

To better define our overall value proposition, a new message is being added to the Eaton logomark: Powering Business Worldwide. It’s a bold declaration of Eaton’s strength as a global enterprise. It strongly asserts the role we play in developing innovative technologies for safer, more effective and efficient ways to manage power.

Use our new message to help in describing Eaton to customers, family and friends. Combined with the logomark, it’s the new face of Eaton. One of an integrated, global team unified in its focused commitment to...
Target is one of the world’s most recognized brands and one of America’s leading retailers. When people say they love Target, they’re usually talking about visiting one of our around 1,800 stores. That positive & welcoming in-store experience is one of the things that sets our brand apart. And it’s made possible by the leaders in our stores who guide, train and support their teams.

Executive Team Leader
In this role, you’ll oversee 2-3 departments with sales ranging from $2-$9 million. Your responsibilities will include opening and closing the store on assigned days, recruiting and hiring your team, and creating a positive experience for guests and team members every day. It’s your leadership that guides your team to achieve sales goals and maintain budget controls. We’ll be supporting you with extensive training to help you grow as a strong store executive leader. This position includes competitive pay and discounts, and flexible scheduling.

Executive Intern
In this role, you’ll gain a realistic job preview into life as an executive team leader. You’ll learn how to lead, motivate and influence a team, including the opportunity to lead a department. It’s your leadership that guides your team to achieve sales goals and maintain budget controls. We’ll be supporting you with extensive training to help you grow as a strong executive team leader intern.

How to Apply:
Think you can work at Target?
Find out how at Target.com/careers and apply to:
Executive Team Leader: STO000LBF
Executive Intern: STO000LBM

Our diverse portfolio of opportunities has something for everyone.

Help us shape the next generation of health care.

Stop by our booth to learn about our career opportunities, such as our summer internships and entry-level positions.

Learn more and apply online at: careers.highmarkhealth.org/campus
Making the world a more beautiful place is a big job.
Let's get started.

We create, invent, and formulate the amazing paints, coatings, and materials that make the world a more protected and beautiful place. For the next generation that comes along.

We protect and beautify the world™
Passion to innovate | Power to change

At Bayer we encourage you to question the status quo and constantly think beyond the obvious. We foster open discussions, sharing knowledge across our community and partnering with external networks. We always start by listening – because our customers are at the heart of everything we do. At Bayer you have the opportunity to be part of a culture where we value the passion of our employees to innovate and give them the power to change.

Find Your Path

All internship positions have specific career paths that lead to future opportunities within our Corporate offices, Retail Operations or Retail Support Centers:

**Corporate**
- Accounting
- Information Technology / Information Systems
- Industrial Engineering
- Advertising/Marketing
- Merchandising
- And More!

**Retail Operations**
- Retail Operations
- Store Leadership

**Retail Support Centers**
- Supply Chain/Logistics
- Distribution

The majority of interns receive a full-time offer upon successful completion of the internship program.

Learn more about our Intern program at:
www.GiantEagle.com/Internships

Equal Opportunity Employer
This is not just about waste. It’s about being focused on positive change.

There aren’t many careers that can match this one for pace. A multi-billion dollar company that has a secure future, and a mission to change the way North America treats waste. It’s a big ask, so it offers the biggest careers. Imagine what you could do.

JOIN US AT WM.COM/Careers

We are Covestro. We are curious. We are courageous. We are colorful. We redefine chemical material solutions. Innovation is in our DNA. We change our industry with high-tech polymer products. We are driven by the desire to grow. But we are going to do it our way – with smart technologies and products that we are proud of. Products that make our world better. Innovations that benefit our society and the environment. The future will be what we make of it. Together we will make the world a brighter place.

Visit career.covestro.com
At Cigna, we’re committed to helping everyone get to a healthier place. Customers count on us to help them achieve healthier, more secure lives. Companies rely on us for solutions that can improve health and better manage costs. And our people share a commitment to making a meaningful difference to the many communities and cultures we serve. Together, we’re creating a stronger, healthier world. For everyone.

SERVING OUR COMMUNITIES AND PROTECTING THOSE AT HOME.

AT LOCKHEED MARTIN, WE’RE ENGINEERING A BETTER TOMORROW.

Every day, the men and women of Lockheed Martin come to work knowing that what they do matters. Building the next generation aircraft. Creating jobs within our communities. And supporting our troops around the world. We know that building a strong America starts at home.

Learn more at lockheedmartin.com

© 2016 LOCKHEED MARTIN CORPORATION

At Cigna, we’re committed to helping everyone get to a healthier place. Customers count on us to help them achieve healthier, more secure lives. Companies rely on us for solutions that can improve health and better manage costs. And our people share a commitment to making a meaningful difference to the many communities and cultures we serve. Together, we’re creating a stronger, healthier world. For everyone.

Explore and apply for open positions. Cigna.com/careers. Follow us:
facebook.com/CignaCareersPage twitter.com/CignaCareers linkedin.com/company/Cigna/careers

Together, we shine.

© 2016 Cigna.
Start your career with a company that focuses on your development.

Citizens Commercial Banking

As one of the nation’s largest banks, Citizens Commercial Banking is uniquely positioned to provide you with a rewarding career in commercial banking, regardless of your major.

To learn more about our Commercial Banker Development Program and to apply online for current career opportunities, please visit us at jobs.citizensbank.com/commercial-banking-dev-program

It is the policy of Citizens Bank to provide equal employment and advancement opportunities to all colleagues and applicants for employment without regard to race, color, ethnicity, religion, gender, pregnancy/childbirth, age, national origin, sexual orientation, gender identity or expression, disability or perceived disability, genetic information, citizenship, veteran or military status, marital or domestic partner status, or any other category protected by federal, state and/or local laws.

Equal Opportunity Employer – Minority/Women/Disabled/Veteran

©2016 Citizens Financial Group, Inc. All rights reserved. Citizens Commercial Banking is a brand name of Citizens Bank, N.A. and Citizens Bank of Pennsylvania. Member FDIC.
Pitt Business
Career Development Staff

Fredrick O. Kendrick, Ph.D.
Director of Career Development
frk8@business.pitt.edu

Lindsay Crouse
Student Engagement Manager
lcn13@business.pitt.edu

RJ Rakow
Assistant Director of Career Development
rjr53@business.pitt.edu

Mike Kijowski
Career and Academic Advising
mik57@business.pitt.edu

Chris Reye
Career Development Advisor & Internship Manager
chr59@business.pitt.edu

Follow us:
facebook.com/PittCBA @Pitt_Business @pittbusiness
pittbusiness KatzPittBiz

www.cba.pitt.edu